

FIRST AMENDMENT TO NASSAU COUNTY PIGGYBACK AGREEMENT

THIS FIRST AMENDMENT TO THE NASSAU COUNTY PIGGYBACK AGREEMENT (hereinafter "Amendment") is made by and between the Board of County Commissioners of Nassau County, Florida, a political subdivision of the State of Florida (hereinafter the "County"), and Presidio Networked Solutions LLC, a business having its primary business location at 8647 Baypine Road, Building 1, Suite 100, Jacksonville FL 32256 (hereinafter the "Vendor").

WITNESSETH:

WHEREAS, the Parties previously entered into that certain Nassau County Piggyback Agreement dated May 6, 2024 and identified as CM3637, for WebEx calling data communications (hereinafter "Contract"); and

WHEREAS, Exhibit "B" of the Contract, which consisted of the Vendor's Quote (Quote 2001723044307-02, dated January 29, 2024), contained line item #12 for "Telephone Number (TN) for Local Number," which was to be billed as incurred, and therefore Exhibit "B" did not contain an amount for this line item and not accounted for in the original cost of the Contract; and

WHEREAS, the County has received its first monthly invoice for this line item #12 and desires to increase the Contract amount by the estimated amount for these charges for the remainder of the term; and

WHEREAS, the Parties now desire to amend the Contract terms and conditions subject to the provisions contained herein.

NOW, THEREFORE, for good and valuable consideration the receipt and sufficiency of which is hereby acknowledged, and intending to be legally bound, the Parties do agree to amend the Contract as follows:

SECTION 1. Section 4.1 of the Contract is hereby clarified to affirm that Exhibit "B" of the Contract is based on a thirty-six (36) month term, and therefore the term of the Contract shall expire on May 6, 2027.

SECTION 2. Section 3.1 of the Contract is hereby amended to increase the compensation amount for the goods and/or services under the Contract to account for the estimated monthly charges that are to be billed as incurred under Exhibit "B" of the Contract for the remainder of the term. The compensation amount for the initial term of the Contract is hereby increased by thirty thousand and 00/100 dollars (\$30,000.00), for the total compensation to the Vendor not to exceed one hundred twenty thousand five hundred eight and 10/100 dollars (\$120,508.10).

SECTION 3. All other terms and conditions of the Contract not inconsistent with the provisions of this Amendment shall remain the same and in full force and effect.

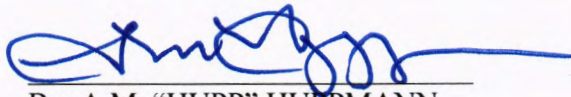
[The remainder of this page left intentionally blank.]

CM3637-A1

IN WITNESS WHEREOF, the Parties have caused this Amendment to be executed by its duly authorized representatives, effective as of the last date below.

COUNTY:

**BOARD OF COUNTY COMMISSIONERS OF
NASSAU COUNTY, FLORIDA**

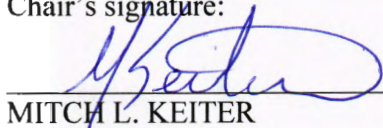


By: A.M. "HUPP" HUPPMANN

Its: CHAIRMAN

Date: 8-20-25

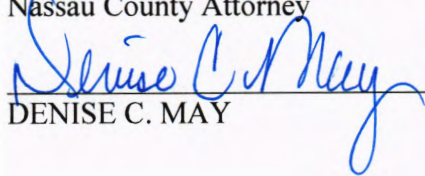
Attest as to authenticity of the
Chair's signature:



MITCH L. KEITER

Its: Ex-Officio Clerk

Approved as to form and legality by the
Nassau County Attorney



DENISE C. MAY

VENDOR:

PRESIDIO NETWORKED SOLUTIONS LLC

Signature:  Erik Hayko (Jun 4, 2025 13:42 CDT)

By: Erik Hayko

Title: Senior Contracts Manager

Date: 06/04/2025

VENDOR'S QUOTE



QUOTE: 2001723044307-02

DATE: 01/29/2024

PAGE: 1 of 3

TO: NASSAU COUNTY BOARD OF COUNTY COMMISSIONERS
Norman Kennedy
96135 Nassau Place Suite 7
Yulee, FL 32097

nkennedy@nassaucountyfl.com
(p) (904) 530-6010
(f) (904) 491-3629

FROM: Presidio Networked Solutions LLC
Sylvester Fair
8647 Baypine Road
Building 1
Suite 100
Jacksonville, FL 32256

sfair@presidio.com
(p) +1.407.409.8250

Customer#: COUNT033

Contract Vehicle: Florida NASPO ValuePoint Cisco AR3227 FL# 43220000-NASPO-19-ACS

Account Manager: Ray Watkins

Inside Sales Rep: Sylvester Fair

Title: BOCC Nassau County WxCalling 250KW

Comments: NASSAU COUNTY BOCC FL has accepted the quotation # 2001723044307-02 from Presidio Networked Solutions LLC and acknowledges its intention to purchase software and Hardware for the quoted 3-year period in the total amount of \$117,508.10. It is NASSAU COUNTY BOCC, FL's intent to issue 3 Purchase Orders for this quote in the amounts of \$43,888.10 for the first year of the subscription (issued now, includes Hardware) and \$36,810.00 issued yearly on or before the annual anniversary of the start date of the subscription.

** A signed quote accepting terms is required for processing**

#	Part #	Description	List Price	Unit Price	Qty	Discount	Ext List Price	Ext Price
A-FLEX-3		Initial Term: 36 months	Billing Model: Annual					
		Auto-Renewal Term: Do Not Renew	Requested Start Date: 02/29/2024					
1	A-FLEX-3	Collaboration Flex Plan 3.0	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
Recurring Charges								
2	SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	\$0.00	\$0.00	1 Each for 36 months	0.00%	\$0.00	\$0.00
3	A-FLEX-EACL	EntW Webex Calling	\$13.25	\$9.27	250 Users for 36 months	30.04%	\$119,250.00	\$83,430.00
4	A-FLEX-C-PRO	Webex Calling Entitlement	\$0.00	\$0.00	300 Users for 36 months	0.00%	\$0.00	\$0.00
5	A-FLEX-CL-CA	Webex Calling Common Area Entitlement	\$0.00	\$0.00	125 Users for 36 months	0.00%	\$0.00	\$0.00
6	A-FLEX-P-CALL	Prem to Webex Calling / UCM Cloud	\$0.00	\$0.00	250 Users for 36 months	0.00%	\$0.00	\$0.00
7	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement	\$0.00	\$0.00	300 Users for 36 months	0.00%	\$0.00	\$0.00
8	A-FLEX-MSG-ENT	Messaging Entitlement	\$0.00	\$0.00	300 Users for 36 months	0.00%	\$0.00	\$0.00
9	A-FLEX-FILESTG-ENT	File Storage Entitlement	\$0.00	\$0.00	6000 Users for 36 months	0.00%	\$0.00	\$0.00
10	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement	\$0.00	\$0.00	300 Users for 36 months	0.00%	\$0.00	\$0.00
Recurring Annual Charges:								\$27,810.00
Total Recurring Charges:								\$83,430.00
Usage Charges								
11	A-AUD-OCPI-U	Outbound Calling Plan-Uncommitted Usage Overage	\$0.1315	\$0.1315	Per	0.00%	\$0.00	\$0.00



QUOTE: 2001723044307-02

DATE: 01/29/2024
PAGE: 2 of 3

12	A-AUD-U-TN	Telephone number (TN) for Local Number- Uncommitted	\$0.0329	\$0.0329	Per	0.00%	\$0.00	\$0.00
13	A-AUD-PSTN-INT	International Metered Calling for Local	See PSTN Calling Rates	See PSTN Calling Rates	Per Minute		\$0.00	\$0.00
14	A-AUD-U-TN-NL	Telephone number (TN) for Non Local Number- Uncommitted	\$0.0329	\$0.0329	Per	0.00%	\$0.00	\$0.00
15	A-AUD-PSTN-INT-NL	International Metered Calling for Non Local	See PSTN Calling Rates	See PSTN Calling Rates	Per Minute		\$0.00	\$0.00
16	A-FLEX-ERC	Emergency Response Center Call fee per location search US	\$43.00	\$37.84	Per	12.00%	\$0.00	\$0.00
Total Usage Charges:							Billed As Incurred	
							Total:	\$83,430.00
ATA191-3PW-K9								
17	ATA191-3PW-K9	191 Analog Telephone Adapter for MPP	\$301.19	\$105.42	10	65.00%	\$3,011.90	\$1,054.20
18	CON-SNT-TATK99T7	191 Analog Telephone Adapter for MPPSNTC-8X5XNBD	\$15.00	\$12.75	10 for 12 mo(s)	15.00%	\$150.00	\$127.50
19	ATA191-CLIP-NA	Power Clip for ATA191 and ATA192, North America	\$0.00	\$0.00	10	0.00%	\$0.00	\$0.00
							Total:	\$1,181.70
CP-8832-K9								
20	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$1,996.53	\$1,078.13	5	46.00%	\$9,982.65	\$5,390.65
21	CON-SNT-P8TK93T3	Cisco 8832 in Charcoal with accessories for North AmericaSNT	\$119.00	\$101.15	5 for 12 mo(s)	15.00%	\$595.00	\$505.75
22	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	\$0.00	5	0.00%	\$0.00	\$0.00
							Total:	\$5,896.40
CS-BAR-T-K9								
23	CS-BAR-T-K9	Cisco Room Bar in First Light w/Navigator(Table Stand)	\$7,026.71	\$0.00	1	100.00%	\$7,026.71	\$0.00
24	CON-SNT-CSTBARGT	SNTC-8X5XNBD Cisco Webex Room Bar w/Table Stand Navig	\$395.00	\$0.00	1 for 12 mo(s)	100.00%	\$395.00	\$0.00
25	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
26	CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
27	CAB-ETH-5M-GR-	CAB (16,4 feet / 5m) GREY ETHERNET	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
28	PSU-12VDC-86W-	Powersupply - AC/DC, 12.3V, 86W, 7A, Gray	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
29	CS-KITMIN-CAM-COV-	Camera Cover for Room Bar & Room Kit Mini	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
30	CS-BAR-MOUNT-KIT-	Mounting Kit for Cisco Room Bar	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
31	CAB-DV10-8M-	8 meter flat grey Ethernet cable for Touch 10	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
32	CS-T10-TS-L-	Cisco Room Navigator-Table Stand, First Light (White)	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
							Total:	\$0.00
CS-DESKPRO-K9								
33	CS-DESKPRO-K9	Cisco Desk Pro	\$10,509.45	\$0.00	1	100.00%	\$10,509.45	\$0.00
34	CON-SNT-CS0YK9DE	Cisco Webex Desk Pro SNTC-8X5XNBD	\$791.00	\$0.00	1 for 12 mo(s)	100.00%	\$791.00	\$0.00



QUOTE: 2001723044307-02

DATE: 01/29/2024
PAGE: 3 of 3

35	CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
36	CAB-USBC-1.8M-	USB C - USB C Cable, 1.8 meters long	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
37	CAB-ETH-3M-GR-	CAB 3m GREY ETHERNET	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
38	CS-PWR-CUBE-7-	Power transformer for the Desk Pro series	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
39	CS-DESKPRO-STYLUS-	Cisco Desk Pro Stylus	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
40	CS-DESKPRO-STAND-	Desk Stand & Connector Cover for Desk Pro Series	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
41	CS-DESKPRO-FG-	Fabric Speaker Grille for Desk Pro Series	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
42	PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	\$0.00	\$0.00	1	0.00%	\$0.00	\$0.00
Total:								\$0.00

	Total List Price:	\$151,711.71
	Sub Total:	\$90,508.10
	Grand Total:	\$90,508.10

THIS QUOTE IS GOVERNED BY THE TERMS AND CONDITIONS OF NAPSO VALUEPOINT CISCO CONTRACT AR3227 FLORIDA 43220000-NASPO-19-ACS.

QUOTE IS VALID FOR 30 DAYS FROM DATE SHOWN ABOVE.

PURSUANT TO THIS CONTRACT YOUR PO MUST REFLECT THE FOLLOWING CONTRACT:
NAPSO VALUEPOINT CISCO CONTRACT AR3227 FLORIDA 43220000-NASPO-19-ACS..

Tax ID# 58-1667655; Size Business: Large; CAGE Code: 0KD05; DUNS#15-405-0959

Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)

Delivery: FOB Terms Destination

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Taco E. Popey AICP

5/6/2024

Customer Signature

Date